Western Regional Sales Manager

Do you have proven expertise in creating and deploying a territory strategy for multiple brands? Do you enjoy finding creative solutions and problem solving within a complex sales channel? Do you have the aptitude to learn and determination to grow an organization? Do you thrive in a fast-pace and rapidly growing environment? If you or someone you know can identify with all of the above, you should consider applying to Food Service Holdings (FSH) full-time **Western Regional Sales Manager**.

This position represents all of FSH brands within an assigned territory to generate sales, increase closing rate and create key relationships with customers and stakeholders. They are responsible for building and executing a well-defined, comprehensive strategy in partnership with the Vice President of Sales and Marketing and Executive Team. This position is integral in managing FSH rep groups across their assigned territory to provide creative solutions on product presentations and education, customer visits and engagement and incentive programs.

Qualified candidates are self-motivated, go-getters who have proven success at generating growth and winning in core or emerging market segments. They must be willing to travel 50-75% of the time and have the ability to strengthen internal or external stakeholder relationship through various communication mediums. The Regional Sales Manager is responsible for the Western region and is not required to live in the region. They must have a minimum of 8 years of sales experience with preference to individuals with food service industry expertise. A bachelor degree is preferred or 10 years of equivalent experience.

If you are interested in joining the team at Food Service Holdings, please apply by submitting a resume to Jobs@FoodServiceHoldings.com. Cover letters are encouraged, but not required.

Food Service Holdings, LLC is an Equal Opportunity Employer and invites qualified candidates from all backgrounds to apply.